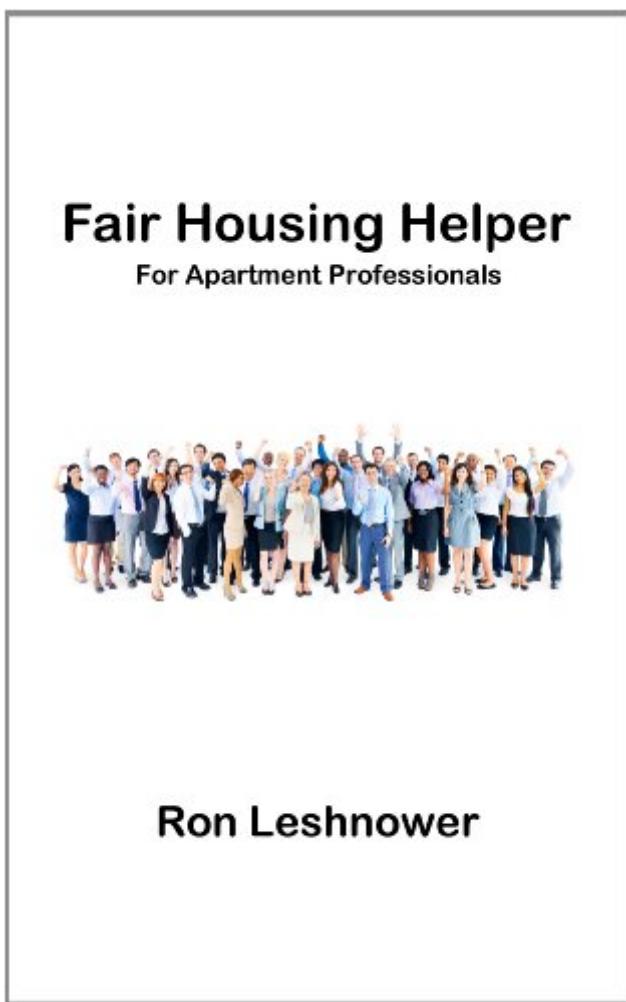


The book was found

Fair Housing Helper For Apartment Professionals



Synopsis

Award-Winning Finalist in the "Business: Real Estate" Category of the 2014 International Book Awards. If you're a landlord, property manager, real estate agent, building staff member, or other housing professional who interacts with tenants and prospects on a regular basis, then this book is for you. Fair Housing Helper for Apartment Professionals gives you the answers you need to avoid liability and handle the practical issues that arise all the time at properties like yours. Find out what you need to know about fair housing compliance in plain English through an engaging, interactive quiz-based format that encourages knowledge, participation, and lasting comprehension. Discover the answers to these questions and more: * What phrases should I avoid when advertising my apartments? * Can I reject applicants who weren't born in the U.S.A.? * Do I have enough parking spaces for people with disabilities? * Must I let a tenant keep a cat for his disability? * Can I require families to put children in separate bedrooms? * Can I reject prospects with HIV or AIDS for health reasons? * Should I worry about discriminating against illegal drug users? * Will I get fined because all my tenants are white? * Must I rent to families with children at my senior community? * Will I get into trouble for turning away Section 8 prospects? * Can I legally reject prospects who are openly gay? * Do I need to install grab bars in my apartments' bathrooms? * Can I decorate my common areas for the holidays? Complete the Quiz to earn your designation as a FairHousingHelper.com Gold Professional. You'll get a badge to include on your Web site and marketing materials and a personalized certificate for your office wall to mark your achievement and display your commitment to fair housing compliance. After finishing the book once, you'll immediately gain the confidence of knowing how to handle common situations with prospects and tenants that could lead to fair housing liability and thousands of dollars in damages. Plus, should you need to defend yourself against a fair housing complaint, this small purchase can paint you in a positive light, bolstering your credibility with a judge and helping you avoid costly punitive damages.

Book Information

File Size: 413 KB

Print Length: 307 pages

Simultaneous Device Usage: Unlimited

Publisher: Hilocrian Creative; 1 edition (December 24, 2013)

Publication Date: December 24, 2013

Sold by: Digital Services LLC

Language: English

ASIN: B00HIJCZAE

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Screen Reader: Supported

Enhanced Typesetting: Enabled

Best Sellers Rank: #340,437 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #12 in Kindle Store > Kindle eBooks > Law > Constitutional Law > Discrimination #64 in Books > Law > Constitutional Law > Discrimination #452 in Kindle Store > Kindle eBooks > Business & Money > Real Estate

Customer Reviews

Exactly what I was looking for. Thank you.

Fair Housing Helper is everything you need to know to follow the Fair Housing law in an easily digestible book. Written in a Question and Answer "Quiz" format, especially for Apartment professionals, FHH is a must read for Property Management professionals, Realtors and Housing Advocates alike. I sailed right through the book and learned something new at every turn of the page. It's not enough to feel that you are simply not a prejudiced person, because not everything in the law is simple common sense. It is possible for even a well-intentioned person to violate the law and find themselves in trouble. So if you want to stay on the right side of the law and better serve your clients, pick up a copy of the book. It will be a nice addition to your professional library and prepare you to confidently handle your business. The more I thought about this book, I am so tired of communications that are often needlessly circuitous and indecipherable, I really appreciate the craft of writing in a way to clearly communicate, instead of complicating to impress. 5 Stars for the author of this book.

I found this book to be very helpful and informative. It covered and clarified many areas of interest. I enjoyed the format, both providing the correct answers and explanations of the incorrect answers. My company has always been very pro-active in our approach to Fair Housing, and I feel this was a great decision to implement another avenue to learn from, other than the annual seminars. It is nice to get another perspective. Thank you for creating this for those interested in furthering their

understanding and education, thus helping our industry to improve.

I found this book to be a very easy read about the Fair Housing Act and how it is applied. The author also a blog and is very responsive and helpful to follow up questions. I would recommend this book to anyone in property management. In fact I would say it is a must!

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